



Job Description: Controller at Agbotic Inc.

Location: Agbotic Inc., Northern New York

Position Type: Full-Time

Reports To: CEO

About Agbotic Inc.

Agbotic Inc. is a pioneer in the agricultural technology industry, focused on revolutionizing farming through automation and organic practices. Our philosophy is grounded in a deep reverence for nature, a commitment to sustainable and regenerative farming practices, and the innovative use of technology to benefit both people and the planet. Our SmartFarms utilize advanced automation and AI to achieve exceptional productivity and resource efficiency, producing a wide range of organic crops for fresh food, beverages, and plant-based consumer goods.

Job Overview

The Controller at Agbotic Inc. is a pivotal role within the finance department, responsible for overseeing all aspects of financial management and accounting operations. This position includes managing one individual in Accounts Payable/Receivable (A/P A/R), continuously reviewing and optimizing expenses and inventory, negotiating with vendors and trucking companies, and optimizing loan and lease transactions. The Controller will also monitor weekly Key Performance Indicators (KPIs), close out periodic financial statements, and engage in forecasting. An essential part of this role involves participating in day-to-day management decisions related to the financial operations of the company.

Key Responsibilities

- Financial Management: Oversee the financial operations, including A/P A/R, to ensure accuracy and timeliness.
- Expense and Inventory Optimization: Continuously review and optimize company expenses and inventory management practices to ensure financial efficiency and effectiveness.
- Vendor Negotiations: Negotiate with vendors and trucking companies to secure favorable terms and reduce costs.

- Loan and Lease Optimization: Manage and optimize the company's loan and lease transactions to ensure favorable terms and conditions.
- KPI Monitoring: Monitor weekly financial KPIs to track the company's financial health and operational efficiency.
- Financial Closing: Responsible for closing out periodic financial statements, ensuring accuracy, compliance, and timeliness.
- Forecasting: Engage in financial forecasting to support strategic planning and decision-making.

Management Participation: Participate in day-to-day management decisions as they relate to financial operations, providing analytical insights and recommendations.

Qualifications

- Bachelor's degree in Accounting, Finance, or related field.
- CPA or CMA designation preferred.
- Minimum of 5 years' experience in a financial management role, with proven expertise in financial reporting, budgeting, and control.
- Experience in the agriculture, technology, or related industries is a plus.
- Strong negotiation skills with experience dealing with vendors and financial institutions.
- Proficient in financial software and advanced Excel skills.
- Exceptional analytical, organizational, and leadership skills.
- Ability to work in a fast-paced, innovative environment and adapt to rapid changes.

What We Offer

- A dynamic and innovative work environment at the forefront of agricultural technology and organic farming.
- Competitive salary and benefits package.
- Opportunities for professional growth and development.
- The chance to be part of a team making a meaningful impact on the future of farming and food production.

How to Apply

Please send your resume and a cover letter outlining your qualifications and interest in the role to swartz@agbotic.com. In your cover letter, highlight your experience in financial management, negotiation with vendors, and your approach to optimizing financial operations within an innovative agricultural setting.

Agbotic Inc. is an equal opportunity employer committed to diversity and inclusion in the workplace.